The NYSSCPA’s Westchester Chapter Wishes you and your loved ones:

HAPPY HOLIDAYS & A HEALTHY & PROSPEROUS NEW YEAR!

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Dear Fellow Westchester Chapter Members,

Can you believe we have hit the last month of the year? You have all survived a very tumultuous election campaign season this year, and hopefully you took a nice break at Thanksgiving and spent some quality time with your family, friends and loved ones.

Now it is time for you to wrap up 2016, position yourself to plan for a new direction for 2017, complete all your year-end projects and planning, and get ready for the new year ahead.

Because of all the conflicts people had near the Thanksgiving Holiday, the succession planning event was rescheduled for Monday, January 9th, 2017 at the Doral Arrowwood. What a great way to start your new year on a new foot! I hope you can join us.

Once again, this will be a special program for those of you who are CPA leaders, whether you are a managing partner, officer, senior manager, and/or owner of your CPA firm. You will have the opportunity to learn how to develop your succession plans and work on building your CPA firm of the future.

This will be held in a small group forum open to answering your specific questions. Don’t miss this opportunity to learn how to drive profitability in your practice, explore various growth options for your firm, and position your business to become a firm of the future.

For those of you looking to move on, learn how to maximize your returns and position your clients for future growth in a quickly changing world. Join the Local Practitioners at Doral Arrowwood the morning of Monday, January 9, 2017 to share breakfast with your colleagues and get a two hour in-depth session with managing partner Alan Badey of Citrin Cooperman.

Don’t forget to sharpen your saw and complete your continuing education requirements before the year comes to a close. Classes are still available on nysscpa.org.

Save the date for Monday January 10, 2017 for our next Allied Professional Event from 7:30 am to 9:30 am at the Doral Arrowwood. Program details will be sent out shortly.

Continued on next page...
Our managing partners breakfast is scheduled to be held on Tuesday January 17th, 2017. This is the annual opportunity for managing partners and CPA owners to meet face to face with the statewide NYSSCPA leaders and discuss your areas of greatest concern. Please keep me posted of your special topics of key concern.

Join the Accountants in Industry group on the morning of Wednesday January 18th to learn more about the cost of aging.

For you golfers in the crowd, don’t forget to take advantage of the early bird special to get a discounted rate for signing up early. Sign up before December 31, 2016 for the best discount. Sponsorship opportunities are still available if you want your company to have more exposure in our organization.

I hope that all of you had a fruitful year, and that you have had the opportunity to grow to face the new challenges that lie ahead in the coming year. I wish all of you and your loved ones a very Happy Hanukkah, a very Merry Christmas, and much peace, prosperity, and success in the New Year ahead.

I look forward to seeing you at our upcoming events. Thank you for your efforts and participation in making this such a great Chapter.

Best Regards,

Catherine Censullo can be reached at: 914-997-7724 or by email at: Catherine.Censullo@cmcensullocpa.com
Are you serving in a leadership role in your CPA firm? Are you a managing partner, officer, senior manager, or owner of a CPA firm? Are you interested in positioning your firm for future growth and/or future transition?

If so, the NYSSCPA Westchester Chapter's Local Practitioners Committee invites you to a great CPE Event: Succession Planning - CPA Firm of the Future. It's never too early to start.

Please join us on Monday, January 9th, 2016 from 8:00 am to 10:00 am at the Doral Arrowwood, at 975 Anderson Hill Road, Rye Brook, NY 10573. Check in and breakfast available at 7:30 am. You will receive two Advisory Services CPE credits, Course Code 29112704 - $40 Member or Non-Member.

Alan G. Badey (click on name for bio), managing partner at Citrin Cooperman, will discuss how to drive profitability within your practice, explore various growth strategies for your firm including lateral partners, mergers, and acquisitions, and position your firm to become the CPA firm of the future. Explore the various continuation options for those of you looking to move on, maximize your return, and position your clients for future growth in a changing world.

You will leave this CPE session with a better understanding of the changing state of the CPA industry from number cruncher and compliance expert to business consultant and advisor; a better view of how to enhance your firm's technology capabilities to drive efficiency, and explore the growth of niche practices in specialized areas. This will give you a better sense of how to drive your practice towards profitability and success.

We invite you to join us and start working on your plan.

You won't want to miss this event!

For more information and/or to register for this event please click on the link below or contact Licia Vizcarra by e-mail at Licia.Vizcarra@cmcensullocpa.com or by phone at 914.997.7724.

Register Now!
JOIN US AT THE
ACCOUNTANTS IN INDUSTRY COMMITTEE
WEDNESDAY JANUARY 18, 2017

THE COST OF AGING

We welcome our speaker, Bonnie Yam, Managing Director of Pension Maxima Investment Advisory. Please join us in an informative discussion about our aging population and the related ramifications. The brief outline of the program is as follows:

- Stages of Retirement
- Cash flow Planning
- Long Term Care
- Medicaid Spend-down Policy

PLEASE JOIN US IN THE 3RD FLOOR CONFERENCE CENTER OF SKADDEN ARPS AT 360 HAMILTON AVENUE IN WHITE PLAINS FROM 7:45 TO 9 AM

Learn and Earn 1 CPE credit. Under the new Accountancy law all CPAs in industry are subject to the CPE regulations. - Course Number 29115705.

Bring a colleague. We provide the coffee and conversation to wake up your brain. We would like to thank our sponsor, Lisa Esteves, Controller, Skadden Arps Slate Meagher & Flom LLP for the use of their conference center.

Contact Michael Herz, michaelbherz@gmail.com or Deborah Rubin, drubin@lepatner.com for further information.
Save the Date
NYSSCPA Networking Event
123 North St. Harrison, NY 10528
Willow Ridge Country Club
May 18th, 2017 5:30 pm-8:30pm
NYS SOCIETY OF CPA’S - WESTCHESTER CHAPTER

Announces

THE ANNUAL GOLF OUTING EVENT

MONDAY, June 12th, 2017

WILLOW RIDGE COUNTRY CLUB
123 North Street – Harrison, NY (914) 967-6161

PAYMENT RECEIVED PRIOR TO DECEMBER 31ST, 2016 - $300
PAYMENT RECEIVED PRIOR TO FEBRUARY 15TH, 2017 - $325

SPONSORSHIPS:

Lunch, Golf, Cocktail Hour, Buffet & Dessert* $350
Cocktail Hour, Buffet and Dessert Only $150

LIMITED GOLD SPONSORSHIP: $1,850 includes
♦ Sign near tee box area that company sponsored the hole
♦ Table at registration desk
♦ Reserved tables at cocktail hour and dinner
♦ Recognition at dinner
♦ Brunch, golf, drinks and dinner for one

* Includes greens fees, forecaddie, cart, and driving range

Hole Sponsorship - $150

*** RESERVE EARLY – THIS EVENT WILL GET CLOSED OUT! ***

Line up your foursome with CPAs, clients, bankers, lawyers, etc. If you can’t complete a foursome, we will do it for you.

The day begins with sign-in/registration/brunch at 11:00 am, followed by a shotgun start at 12:30 pm. Cocktail “hour” and hors d’oeuvres will begin at approximately 5:30 pm with open bar. Prizes will be awarded during buffet dinner.

ALL PRO SHOP CERTIFICATES MUST BE REDEEMED THAT EVENING.

Our members, attorneys, bankers, and friends have contributed prizes. We thank them for their contributions.

Clients, spouses and others are welcome to attend!

Make your reservations early. I look forward to seeing you.

Rain or Shine! * No Refunds

Jeff Schwartz, Chairman

Westchester Chapter Golf Outing – June 12th, 2017

Name (please print) __________________________________________
Office Telephone Number ______________________________________
Firm Name and address ________________________________________
E-mail Address: ______________________________________________

☐ I want to play in a scramble format (OR BELOW)
☐ I want to play my own ball
☐ Dinner Only
☐ Please put me in a foursome. My handicap is _____.
☐ I have arranged my foursome (Please list other 3 names)     ☐ ________________________________
     ☐ __________________________________________
☐ My check for $ __________ is enclosed.

Send check payable to “NYSSCPA – Westchester Chapter” to:
Emmerman, Boyle & Associates, LLC
1025 Westchester Avenue – Suite 301
White Plains, NY 10604
Att’n: Jeffrey A. Schwartz, CPA
Telephone (914) 286-6908
E-Mail: jschwartz@eba.nyc
Chapter Committees and Major Events Planning 2016-2017
The Westchester Chapter has organized the following committees for the 2016-2017 fiscal year. Active committee service and participation is one of the most important ways you can contribute to the profession. Please take a few minutes to review the committees listed below, and contact the Chair/Co-Chair about becoming a member for any that spark your interest. It is never too late!

** ACCOUNTANTS IN INDUSTRY - A forum for NYSSCPA members who are senior financial executives in industry (CFO’s, Controllers, VP’s of Finance), to meet and exchange ideas and knowledge. Monthly informal hour-long breakfast sessions (3rd Wed).
Deborah Rubin, Co-Chair, (212) 935-4400, drubin@lepatner.com
Michael Herz, Co-Chair, (914) 662-2525, michaelbherz@gmail.com

** ACCOUNTING CAREERS - Make presentations to high school and college students; coordinate summer COAP Program; Administer Chapter's high school scholarship program.
Denise Stefano, Chair, (914) 674-7779, dstefano@mercy.edu

** ACCOUNTING & AUDITING PRINCIPLES - Primary focus is to discuss current accounting and auditing topics, conduct future CPA seminars and involvement in community and profession-related activities.
Denise Stefano, Chair, (914) 674-7779, dstefano@mercy.edu

** COAP COMMITTEE - Coordinate the COAP (Career Opportunities in the Accounting Profession) Program, a week long training program that takes place during the summer targeted to minority students interested in the Accounting profession.
Frank Pellegrino, Co-Chair, (914) 345-5888, FPellegrino@pscpafirm.com
Carolyn Christesen, Co-Chair, (914) 606-6876, Carolyn.Christesen@sunywcc.edu

** ESTATE AND FINANCIAL PLANNING - One of the chapter’s most active committees. Annual conference, quarterly presentations and monthly breakfast discussion groups.
Robert Ecker, Co-Chair, (914) 273-0777, RLE@Ecker-Law.com
Howard Klein, Co-Chair (914) 949-2990, HKlein@citrincooperman.com

** GOVERNMENT RELATIONS - Coordinate activities with the State Society and legislators as well as the IRS. To enhance government relations within our local region.
Bernadette Schopfer, Chair, (914) 644-9247, bhs@mgroupusa.com

** LOCAL PRACTITIONERS - To coordinate monthly programs.
Stephen Franciosa, Co-Chair, (718) 885-9191, sfranciosa@iona.edu
Catherine Censullo, Co-Chair, (914) 997-7724, Catherine.Censullo@cmccensullocpa.com

** PROFESSIONAL & COMMUNITY OUTREACH - Join a group of Business professionals. Coordinate events during the year to promote professional and community relations.
Howard Klein, Co-Chair (914) 949-2990, HKlein@citrincooperman.com
Mark G. Leeds, Co-Chair (914) 468-7313, mleeds@winprop.com

** ANNUAL RECRUITMENT EVENT - Coordinate annual event with local colleges, students and business people.
Michele Lazzara, Co-Chair, (914) 909-3421, mlazzara@markspaneth.com
Heather Oboda, Co-Chair, (914) 949-2990 x 3382, hoboda@citrincooperman.com
Denise Stefano, Co-Chair, (914) 674-7779, dstefano@mercy.edu

** SPONSORSHIPS - Coordinate with institutions who might sponsor Chapter events.
Richard Terrano, Co-Chair, (212) 330-6085, rterran@markspaneth.com

** TAX - Coordinates 2 all-day tax conferences in the October/November and December months: the first on Small Business Taxes and the second on Individual Taxes. Committee also hosts monthly breakfast routine discussion/meetings.
Doug Ruttenberg, Chair, (914) 381-8900, druttenberg@odpkf.com

** YOUNG CPAS NextGen - Coordinate different events and outings during the year for Young CPAs.
Matthew Katz, Co-Chair, (914) 949-2990, mkatz@citrincooperman.com
Edward Wells, Co-Chair, (914) 345-5888, EWells@pscpafirm.com

We need your support and participation!!!
### 2016-2017 Calendar

<table>
<thead>
<tr>
<th>Date</th>
<th>Program/Activity/Event</th>
<th>Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>12/02/2016</td>
<td>Annual Tax Conference Part 2</td>
<td>All Day Conference</td>
</tr>
<tr>
<td>01/09/2017</td>
<td>Local Practitioners CPE Event on Succession Planning</td>
<td>7:30 a.m. - 10:00 a.m.</td>
</tr>
<tr>
<td>01/18/2017</td>
<td>Accountants In Industry CPE Event - The Cost of Aging</td>
<td>7:45 a.m. - 9:00 a.m.</td>
</tr>
<tr>
<td>05/18/2017</td>
<td>Networking Event</td>
<td>5:30 p.m. - 8:30 p.m.</td>
</tr>
<tr>
<td>06/12/2017</td>
<td>Annual Golf Outing</td>
<td>All Day Event</td>
</tr>
</tbody>
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### Newsletter Committee

<table>
<thead>
<tr>
<th>Committee Name</th>
<th>Phone</th>
<th>E-Mail</th>
</tr>
</thead>
<tbody>
<tr>
<td>Licia Vizcarra</td>
<td>(914) 997-7724</td>
<td><a href="mailto:Licia.Vizcarra@cmccensullocpa.com">Licia.Vizcarra@cmccensullocpa.com</a></td>
</tr>
<tr>
<td>Catherine Censullo</td>
<td>(914) 997-7724</td>
<td><a href="mailto:Catherine.Censullo@cmccensullocpa.com">Catherine.Censullo@cmccensullocpa.com</a></td>
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(E-mail submissions to the newsletter committee no later than the 10th day of the month prior to publication.)

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### Future Board Meetings 2016

(Board Meetings are generally the 3rd Thursday Morning of the month. Exceptions are noted)

12/08/16 @ 8:00 a.m. - Conference Call
(Call In #: 800-501-8979 - Access Code: 5627592)

NEXT NEWSLETTER - JANUARY 2017

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**‘TIS THE SEASON**

**HAPPY HOLIDAYS TO ALL!**

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