As spring arrives, we look forward to the winding down of tax season. I hope that it has been a productive and successful busy season for all of our chapter’s membership.

The Nassau Chapter has been very active hosting successful events these past few months. On January 13, we held our annual CPA Ethics and Managing Partners meetings at Chateau Briand in Carle Place. We thank the state representatives and managing partners who attended and helped make this an informative and interesting event. The ethics meeting was presented by Debbie A. Cutler, who authored the program and has been presenting it throughout New York State. On January 20, we held our joint Nassau/Suffolk Bankers Meeting and received a great turnout from our friends, the bankers. This networking meeting with the bankers is held twice annually and we are looking for more participation from our chapter members, so please plan on attending next fall/winter. In addition to these great events, our chapter held more than a half dozen other committee meetings, such as those presented by the CFO Committee, Taxation Committee, Practice Continuity Committee and Small Firm Map Committee. I thank all of the state level, chapter and committee leadership who have volunteered their time and helped to make the Nassau Chapter one of the most active local chapters in the state, if not the country.

We have many more activities scheduled for the upcoming months and it would be great to see some new faces at these meetings and events. I also encourage those who are not NYSSCPA members to join and get involved. For those that are members, join a committee. The theme is: get involved. Our local chapter has a lot to offer and the more that you are involved, the better the value of your membership.

Please look in the newsletter to see what our technical committees are doing in April. There are many scheduled events to choose from and attend, with most taking place after April 15.

The Employee Benefits Committee will be presenting Audits of 401(k) Plans on May 18. This full day event, presented in conjunction with the Suffolk Chapter, will be held at the Melville Marriott.

I am proud to announce that on we will be installing our next president, Lynne Fuentes at Crest Hollow Country Club on May 25. This is our 63rd Installation Dinner and it promises to be an extraordinary evening. It is our Chapter’s annual flagship event and an opportunity for members to meet the board, past Presidents and current sponsors. Please visit our chapter webpage here to register.

The Nassau Chapter will hold its annual golf outing at North Hills Country Club in Manhasset on June 9. This is a first-class venue where you can expect an exceptional golf and dining experience. Please consider attending, playing, eating and networking with your peers. You will be sure to have a great time.

The 15th Annual Ellen Gordon CPA’s 4(a) Cause 5k Run/Walk will be held at Eisenhower Park on June 18. All funds raised at this event will go to Island Harvest. There are no restrictions as to who can run or walk (I’ll be walking), so bring the family out for a very nice morning and help support Island Harvest in their efforts to those in need on Long Island.

It is a great time of the year and I hope to see many of you at our upcoming events; and I remind you all to get involved.

Best regards,

Philip H. Kanyuk, CPA
NYSSCPA — Nassau Chapter President, 2015-2016
Table of Contents:

Message From The President .................................................. 1
Newsletter Overview & Useful Information ................................. 2
In The News ........................................................................... 3-6
Upcoming Meetings and Events ............................................... 7-16
Event Highlights ...................................................................... 17-21
Committee Application ............................................................. 22
Information and Hotlines .......................................................... 23
Newsletter Deadlines ............................................................... 23
Change Form ............................................................................ 23

Save the Dates:

APRIL

Practice Continuity Committee
Friday, 4/29
Staff Development and Solving the Succession Issue
with Home Grown Talent
On Parade Diner, Woodbury
8 AM

Financial Literacy Committee
Thursday, 4/28
Breakfast Meeting
Sanders, Thaler, Viola & Katz LLP, Jericho
8 to 10 AM

Small Firm MAP Committee
Wednesday, 4/20
Post-Tax Season Issues
Roundtable Discussion
On Parade Diner, Woodbury
8 to 10 AM

CFO Committee
Thursday, 4/21
Buy-Sell Agreements
Deloitte, Jericho
8 to 10 AM

MAY

63rd ANNUAL INSTALLATION DINNER
Wednesday, 5/25
Crest Hollow Country Club
6:30 to 11:30 PM

Taxation Committee
Thursday, 5/5
Fiduciary Responsibilities
Mio Posto, Hicksville
8 AM

Employee Benefits Committee
Joint Nassau/Suffolk Event
Wednesday, 5/18
Audits of 401(k) Plans
Melville Marriott
8 AM to 4 PM

CFO Committee
Thursday, 5/19
Internal Control/Fraud
Cyber Security Techniques
Deloitte, Jericho
8 to 10 AM

Small Firm MAP Committee
Wednesday, 5/18
10 Ways to Lose a Client
On Parade Diner, Woodbury
8 to 10 AM

JUNE

NYSSCPA Annual Golf Outing
Thursday, 6/9
North Hills Country Club, Manhasset

15th Annual Ellen Gordon CPAs
4(a): Cause 5K Run/Walk to End Hunger
Saturday, 6/18
Eisenhower Park, East Meadow
Registration 8 AM
Race Starts 9 AM

Small Firm MAP Committee
Wednesday, 6/15
Labor Law Update
On Parade Diner, Woodbury
8 to 10 AM

CFO Committee
Thursday, 6/9
Cloud Computing Options/Planning for 2016 - 2017
Deloitte, Jericho
8 to 10 AM

Financial Literacy Committee
Thursday, 6/30
 Breakfast Meeting
Sanders, Thaler, Viola & Katz LLP, Jericho
8 to 10 AM

Chapter Officials:

PRESIDENT
Philip H. Kanyuk, CPA

PRESIDENT ELECT
Lynne M. Fuentes, CPA

VICE PRESIDENT
Christine P. Hallahan, CPA

SECRETARY
Alex Resnick, CPA

TREASURER
Anthony Basile, CPA

DIRECTOR
(PAST PRESIDENT)
Robert S. Barnett, CPA, Esq.

DIRECTORS
Kristina Albarella, CPA
Mark R. Cuccia, CPA
Mark Goldschmitt, CPA
Michael D. Katz, CPA
Vivian Martinez, CPA
Jill Scher, CPA
Joshua S. Sechter, CPA
Cynthia Sze, CPA

ACCOUNTING & AUDITING
Mark R. Cuccia, CPA
Mark Goldschmitt, CPA
Marcy Greenfield, CPA

ATTORNEY & ACCOUNTANTS
Kristina Albarella, CPA
Anthony Basile, CPA
Jill Scher, CPA

CFO & FINANCIAL EXECUTIVES
Anthony Aronica, CPA
Manlio Cafiero, CPA

COMMUNITY AFFAIRS & PUBLIC RELATIONS
Kenneth Rick, CPA

COOPERATION WITH BANKERS & CREDIT GRANTORS
Neal Krenkem, CPA

COOPERATION WITH EDUCATIONAL INSTITUTIONS
Anthony Basile, CPA
Michael D. Katz, CPA
Abby Lucrezia

EMPLOYEE BENEFITS COMMITTEE
Michael J. Corkery, CPA
Tina M. Isbitsky, CPA

ESTATE & PERSONAL FINANCIAL PLANNING
Christine P. Hallahan, CPA
Eric M. Kramer, CPA, Esq.
Scott Sanders, CPA
Stuart R. Shapiro, CPA

FINANCIAL LITERACY
Jarred Berman, CPA
Nannette Watts, CPA

LITIGATION & FORENSIC SERVICES
Pasquale Rafanelli, CPA
Nannette Watts, CPA

MANAGEMENT OF ACCOUNTING PRACTICES
Grassi & Co., CPAs

MEDICAL & OTHER PROFESSIONALS
Neal Guber, CPA

MEMBERSHIP
John V. Pellitteri, CPA

NEWSLETTER
Lynne M. Fuentes, CPA

PRESIDENT'S ADVISORY COMMITTEE
Eric M. Kramer, CPA, Esq.
Mark L. Meinberg, CPA

PRACTICE CONTINUITY
Larry Bloom, CPA
Eliot Lebenhart, CPA
Craig R. Morris, CPA

REAL ESTATE COMMITTEE
Joel Dressner, CPA
Vivian Martinez, CPA

SMALL PRACTICE UNIT MAP
Kenneth Hauptman, CPA
Eliot Lehenhart, CPA
Alex Resnick, CPA
Scott Sanders, CPA

SPONSORSHIP COMMITTEE
Joshua S. Sechter, CPA
Philip H. Kanyuk, CPA

TAXATION COMMITTEE
Robert S. Barnett, CPA
Iola Damante, CPA
Robert J. Schaffer, CPA

TECHNOLOGY COMMITTEE
Mark Plostock, CPA

WOMEN'S FOCUS GROUP
Geri Gregor, CPA
Christine P. Hallahan, CPA
Elizabeth Oberg, CPA

YOUNG CPAS
Carmelina Hernandez, CPA
Joshua S. Sechter, CPA
Wei Xu, CPA
IN THE NEWS

The Practice Continuity Committee hopes you are all having a successful and prosperous tax season this year. Many of you may have reached the decision that last year’s tax season was your last tax season. If that’s you, I hope you made our January meeting.

On January 22, Bill Carlino and Philip Whitman spoke on the latest in accounting firm mergers and acquisitions, succession planning, talent acquisition and other firm continuity topics. The discussion was lively and the information was invaluable. The audience gave these speakers among the highest ratings and came away with ideas to help, whether transitioning a practice or growing one.

Our final meeting for the season is on April 29. For those of you who intend to grow your practices, this is a meeting not to be missed. Mark Perlson, CPA/PFS of Perlson LLP, will lead a panel of speakers from his firm (managers and partners) on staff development. The discussion will focus on making them partners and solving succession issues with homegrown talent. Mark founded Perlson in 1985 as a small, two-person firm and has grown it into a multi-staff firm with offices in New York and Charleston, South Carolina. He will discuss the methods he uses and guide the discussion on how you can adapt them to your practice.

Please remember to schedule our events in your calendar now, to avoid conflicts. Our meetings are generally held at On Parade Diner the last Friday of the meeting month, though dates and locations are subject to change. A coupon for the April 29 meeting is included in this newsletter. For more information on this meeting or our Committee, contact us at ginette@morriscpas.com. We look forward to seeing you.

Craig Morris, Chairman
Twenty-one years ago, I sold my accounting practice in Merrick, New York at the age of fifty. The firm that purchased my practice requested that I stay on for six months to help with the transition so at that point, my life was pretty much the same: getting up every morning, going to work, meeting with clients, doing some tax planning and preparing tax returns. When this ended, I remember waking up on a Monday morning and thinking, “What am I going to do today?” I looked out the window and all my neighbors were going off to work. I got in my car and drove to Bear Mountain to go hiking. The next day, I went bike riding. So far so good, but this got old after a short while. Doing these activities is not much fun when you’re doing them alone. All my fit friends had real jobs. I needed a game plan.

Being a triathlete, I decided that it was time to step up my game and start winning some races. I flew out to San Diego to attend a triathlon training camp and received coaching from the best in the business. When I returned home, I joined a gym with an indoor pool. In addition to time spent swimming, biking and running, I also did strength training. I was winning my age group in every race I entered. It wasn’t long before people at the health club were asking me to help them train. I helped a few of them and then I remembered the cardinal rule of business, which is never give away your services for free — a rule I always preached to my clients. Six months later, I was a certified personal fitness trainer.

I now live in New London, New Hampshire. I am 70 years old and still working as a fitness trainer. My fitness clients are my workout buddies. I train them indoors so they can perform better and keep up with me when we go outdoors. I take them biking, canoeing, hiking, snowshoeing, and swimming. I want my clients to embrace this recreational wonderland we live in. My biggest reward is when a client tells me they purchased a new bike, a pair of cross country skis, or have signed up to do their first triathlon.

Fitness is a long-term investment that you make in yourself that will pay huge dividends in the future. At the age of 70 I feel like a kid at sleepaway camp. On any given day, I can participate in any activity from hiking, biking, and paddling in the summer to skiing, ice climbing and snowshoeing in the winter. I also save lots of money by doing my own landscaping, and vegetable gardening. We produce enough food to feed us all year. What we don’t use in the summer, we freeze and put away for the winter.

So the question is: is there life after you retire from accounting or any other occupation?

YES, there is life after accounting and it’s fabulous!

Just find something you enjoy, and if you can make a few bucks doing it, all the better.

EAT HEALTHY, STAY FIT, BE FOREVER YOUNG!!!

By: Bill Fellerman
IN THE NEWS

NYSSCPA – NASSAU CHAPTER
Report of the 2016-2017 Nominating Committee
March 11, 2016

NOMINATING COMMITTEE:
Chair: Scott Sanders, CPA
Robert Barnett, CPA, Esq.
Eric Kramer, CPA

The Nominating Committee is proud to announce
the Slate for the 2016-2017 Year:

OFFICERS:
PRESIDENT: Lynne M. Fuentes, CPA
PRESIDENT-ELECT: Anthony Basile, CPA
TREASURER: Alex Resnick, CPA
SECRETARY: Natalie Verbanac, CPA

DIRECTORS:
Nannette Watts, CPA Two-Year Term ending May 31, 2018
Kenneth Rick, CPA Two-Year Term ending May 31, 2018
Kenneth Hauptman, CPA Two-Year Term ending May 31, 2018
Wei Xu, CPA Two-Year Term ending May 31, 2018
Mark Cuccia, CPA One-Year Term ending May 31, 2017
Vivian Martinez, CPA One-Year Term ending May 31, 2017
Joshua Sector, CPA One-Year Term ending May 31, 2017
Pasquale Rafanelli, CPA One-Year Term ending May 31, 2017

THE FOLLOWING ARE AUTOMATICALLY SELECTED:
DIRECTOR (IMMEDIATE PAST PRESIDENT): Philip H. Kanyuk
PRESIDENT: Lynne M. Fuentes

The election will take place at the board meeting to be held on April 19, 2016 at 8:30 AM
at the office of Nussbaum Yates, 445 Broadhollow Road, Suite 319, Melville, NY
Looking for a few good volunteers...

You already know that the NYSSCPA — Nassau Chapter is committed to providing you with many events and activities to broaden your experiences in the profession.

Consider furthering the value of your membership by joining us on a committee.

**Employee Benefits**

The NEW Nassau Chapter Employee Benefits Committee holds meetings and events dedicated to improving practitioner knowledge of tax and attest services related to employee benefit plans.

The committee is just getting started and there are plenty of opportunities, so now’s a good time to get involved.

**To find out more about the Employee Benefits Committee, contact:**

Tina M. Isbitsky, CPA, CGMA
631-406-4065
tmicpa@gmail.com

Mike Corkery CPA, CFE
631-845-5252
michael.corkery@NYBKW.com

**Sponsorship**

This vital committee allows the chapter to continue its good work. The Sponsorship Committee coordinates between the chapter and vendors who want access to our members and their guests at chapter events.

We are looking for committee members to work with existing sponsors or help find new sponsors and match them to our many events.

**To find out more about the Sponsorship Committee, contact:**

Joshua S. Sechter, CPA/ABV, CFE
516-364-3232
joshua@goKLG.com

Philip Kanyuk, CPA/CFF/ABV, ASA
631-845-5252
phil.kanyuk@nybkw.com
63rd Annual Installation Dinner

A Night in Havana

Wednesday, May 25
6:30 P.M.
Crest Hollow Country Club
Woodbury, NY

RESERVE YOUR SEAT TODAY!

Seats $100 per Person
Table of 10 $950
Sponsorships Available
Download our sponsorship packet HERE
UPCOMING MEETINGS AND EVENTS

63rd Annual

NYSSCPA — Nassau Chapter
INSTALLATION DINNER

Wednesday, May 25, 2016  |  6:30 p.m.
Crest Hollow Country Club, Woodbury

“A Night in Havana”

Sponsorships & Advertising:

☐ GOLD SPONSORSHIP: $2,000
   Recognition on the podium
   Full-page ad in event program
   Eight (8) tickets to the event*
   Signage at the event

☐ SILVER SPONSORSHIP: $1,400
   Recognition on the podium
   Half-page ad in event program
   Six (6) tickets to the event*
   Signage at the event

☐ GIFT SPONSORSHIP: $400
   Podium recognition during the prize drawing
   Eighth-page ad in event program
   One (1) ticket to the event
   Signage at the event

☐ BRONZE SPONSORSHIP: $900
   Recognition on the podium
   Quarter-page ad in event program
   Four (4) tickets to the event*
   Signage at the event

☐ PROGRAM ADVERTISING
   Eighth-page: $225 (3.5” x 2.25”)
   Business card: $100 (3.38” x 2”)

PDF or Word document to vivianlevy1@gmail.com

SPONSORSHIPS & ADVERTISING: to vivianlevy1@gmail.com no later than Friday May 6, 2016.
All sponsorship levels include recognition in our September newsletter. Include names of all guests below.

Tickets & Tables:

☐ TABLE OF 10: $950
   Number of tables ______

☐ INDIVIDUAL TICKETS: $100 per person
   Number of tickets ______

TICKET/TABLE RESERVATIONS: To lynne@fuentesangelcpas.com no later than Tuesday, May 17, 2016.
Include names of all guests below.

Names of Attendees:

Name: ___________________________________________ ________________________________

Firm: ___________________________________________ ________________________________

Address: ___________________________________________ ________________________________

City, State, Zip: _________________________________________________________________

Telephone: _________________________________________________________________

E-mail: _________________________________________________________________

Person who Solicited You: ________________________________________________________

BY CHECK payable to NYSSCPA Nassau Chapter
BY CREDIT CARD via PayPal: CLICK HERE

Lynne Fuentes
Fuentes & Angel CPAs LLC
307 Hicksville Rd, #10
Bethpage, NY 11714

**After payment, send this form to Lynne Fuentes
Via Email to: lynne@fuentesangelcpas.com
Via E-fax to: 516-784-5263
The CFO & Financial Executives Committee welcomes CPAs in industry to participate in our monthly meetings. Our CFO committee organizes monthly, interactive learning experiences guided by professionals of multiple disciplines and provides a confidential forum for industry CPAs at a senior level to seek advice, exchange guidance with fellow professionals and develop a resourceful peer group. Our monthly education topics are planned in advance by a group of active committee members. Prior to each seminar, the committee allocates time for a “roundtable” discussion.

Prospective members should be a CFO or the most senior financial person at their company. The dates and topics for our upcoming committee meetings are detailed below. We look forward to seeing you at a meeting soon.

### DATE | TOPIC
--- | ---
04/21/16 | Buy-Sell Agreements
05/19/16 | Internal Control/Fraud/Cyber Security Techniques
06/09/16 | Cloud Computing Options/Planning for 2016-2017

### PAST SEMINARS THIS YEAR...
- **September**: GAAP Update
- **October**: Tax Update
- **November**: Healthcare/ACA Update & IRS Reporting Requirements
- **December**: Fiduciary & Trustee Responsibilities of 401(k) Plans
- **January**: The Financial, Legal and Practical Process of Selling a Company
- **February**: Estate Planning for the Closely Held Business & Real Estate Owner
- **March**: Banking Market Update

### MEETING TIME & FORMAT:
8 to 10 a.m. (two CPE credits)  
Light breakfast served  
$10 meeting fee

### MEETING LOCATIONS:
Deloitte  
2 Jericho Plaza, Jericho

### COMMITTEE CO-CHAIRS:
**Anthony Aronica, CPA, CFO**: Graphic Paper  
aaronica@graphicpaper.com  
631-964-8225

**Manlio Cafiero, CPA, CFO**: Scales Industrial  
mcafierno@scalesair.com  
516-248-9096

---

Please RSVP:

**Email this form to:**  
aaronica@graphicpaper.com

**Or fax this form to:**  
631-439-8822

**CFO COMMITTEE MEETING RSVP**

Meeting Date:  
Name:  
Firm:  
Address:  
Telephone:  
Email:  

NYSSCPA — Nassau Chapter CFO & Financial Executives Committee
UPCOMING MEETINGS AND EVENTS

NYSSCPA — NASSAU CHAPTER
SMALL FIRM MAP COMMITTEE

THIS MEETING IS SPONSORED BY:

[Ace Payroll Logo]
Your best asset in payroll management

NYSSCPA — NASSAU CHAPTER
SMALL FIRM MAP COMMITTEE MEETING
APRIL 20, 2016

TOPIC: POST-TAX SEASON ISSUES
- ROUNDTABLE DISCUSSION

- What Did You Do Better or Worse This Tax Season?
- What Changes Are You Already Thinking About?
- Different Problems Than in the Past
- New Issues This Season
- Have Any E-file Issues?
- Post-Season Staffing
- Are You Going to Do Another?
- AND MORE!

Speakers:
Scott Sanders, CPA, PFS, CGMA, CFP®, CFS
Eliot Lebenhart, CPA
Kenneth Hauptman, CPA
Alex Resnick, CPA

CPE:
2 Credits Pending

Time:
8 to 10 a.m. (be prompt!)

Place:
On Parade Diner
7980 Jericho Turnpike, Woodbury

Cost:* $25 per person paid in advance
$30 per person (includes pre-registered) paying at the door – No Exceptions

Checks are payable to:
NYSSCPA — Nassau Chapter

Chairpersons:
Scott Sanders, CPA, PFS, CGMA, CFP®, CFS
Eliot Lebenhart, CPA
Kenneth Hauptman, CPA
Alex Resnick, CPA

WE LOOK FORWARD TO SEEING YOU THERE!

*Refund/Credit Policy – If you send payment and are unable to attend
the monthly meeting, we will issue a credit to you which will expire in six
months. There are no refunds.

Please note: Meetings are subject to change.
Notifications will be sent to all registered attendees via email should this occur.

NYSSCPA — NASSAU CHAPTER
SMALL FIRM MAP COMMITTEE MEETING
APRIL 20, 2016
ON PARADE DINER
7980 Jericho Turnpike
Woodbury, NY 11797

Please pre-register by calling Jean at 516-938-5219
or you can email her at jtowensend@st-cpas.com
or fax this page to 516 938-0491

Please mail your check to:
Scott Sanders, CPA, PFS, CGMA, CFP®, CFS
Sanders Thaler Viola & Katz, LLP
350 Jericho Turnpike, Suite 1
Jericho, New York 11753-1317

☐ I am enclosing a check for $______ at $25 per person,
 payable to NYSSCPA — Nassau Chapter

☐ I will be using my credit memo, which I will bring with
me to the meeting.

Name (Print) __________________________
Firm ________________________________
Firm Address _________________________
City ___________________ State _______ Zip________
Telephone ___________________________
Fax _________________________________
Cell Phone __________________________
Email ______________________________
CPA Cert # ________________________
Signature __________________________
Date ________________________________
DEVELOPING STAFF FOR SUCCESSION
MARK PERLSON, CPA/PFS OF PERLSON LLP

FRIDAY, APRIL 29, 2016, 8 A.M.
ON PARADE DINER
7980 JERICHO TURNPIKE
WOODBURY, NEW YORK, 11797
PHONE (516) 364-1870

Dear Ginette:

_____ I will be attending the breakfast meeting at 8 a.m.
_____ Enclosed is my check for $ ____ at $25 per person (must be received by noon, Thursday, April 28)
_____ I prefer to pay $ ____ at $30 per person at the door. (Walk-ins may be limited due to space availability).

Checks are payable to NYSSCPA — Nassau Chapter.

Please RSVP by phone, fax or email as early as possible.

Name: ___________________________________ Firm: ________________________________
Address: _______________________________________________________________________
City, State, Zip: _________________________________________________________________
Telephone: ___________________________ Email: _________________________________
NYSSCPA — NASSAU CHAPTER
SMALL FIRM MAP COMMITTEE MEETING

MAY 18, 2016

TOPIC: 10 WAYS TO LOSE A CLIENT

• Poor service
• Failure to understand the client and their profitability/business
• Inattentiveness
• Fees (pricing)
• Mistakes made on tax returns/financials
• Clients go out of business
• Failure to deliver product in a timely manner
• Taking on a project you cannot handle and getting poor results
• Failure to respond to inquiries in a timely manner
• Not communicating with client on a regular basis - “stay in front”
• AND MORE!

Speakers: Scott Sanders, CPA, PFS, CGMA, CFP®, CFS
Eliot Lebenhart, CPA
Kenneth Hauptman, CPA
Alex Resnick, CPA

CPE: 2 Credits Pending

Time: 8 to 10 a.m. (be prompt!)

Place: On Parade Diner
7980 Jericho Turnpike, Woodbury

Cost:* $25 per person paid in advance
   $30 per person (includes pre-registered)
   paying at the door – No Exceptions
 Checks are payable to:
NYSSCPA — Nassau Chapter

Chairpersons:
Scott Sanders, CPA, PFS, CGMA, CFP®, CFS
Eliot Lebenhart, CPA
Kenneth Hauptman, CPA
Alex Resnick, CPA

WE LOOK FORWARD TO SEEING YOU THERE!

*Refund/Credit Policy – If you send payment and are unable to attend the monthly meeting, we will issue a credit to you which will expire in six months. There are no refunds.

Please note: Meetings are subject to change. Notifications will be sent to all registered attendees via email should this occur.
FINANCIAL LITERACY COMMITTEE
UPCOMING MEETINGS

DATES: 4/28, 6/30, 7/21, 8/18, 9/22, 10/20
ALL MEETINGS ARE ON THURSDAYS. NO MEETING IN MAY.

BREAKFAST MEETING: 8 TO 10 A.M.
SANDERS THALER VIOLA & KATZ
350 JERICHO TURNPIKE, SUITE 1
JERICHO, NY 11753

Please RSVP to
Liz Oberg: loberg@st-cpas.com

SAVE THE DATE!
NYSSCPA – ANNUAL GOLF OUTING

THURSDAY, JUNE 9, 2016
NORTH HILLS COUNTRY CLUB
200 N SERVICE RD
MANHASSET, NY 11030

LOOK FOR THE INFORMATION & REGISTRATION FORM
IN THE NEXT NEWSLETTER AND ON THE NYSSCPA WEBSITE,
OR EMAIL CAROL PINTO AT CPINTO@CK-CO.COM
15th Annual
Ellen Gordon
CPAs 4(a): Cause
5K Run/Walk
to End Hunger

Saturday, June 18, 2016
Eisenhower Park, Field 1 & 2
East Meadow, NY
(Access from Merrick Ave. entrance only)

Registration Starts at 8 a.m.
Race Time: 9 a.m.

Proceeds will benefit:
www.islandharvest.org
15th Annual Ellen Gordon CPAs 4(a): Cause 5K Run/Walk to End Hunger

Saturday, June 18, 2016
Eisenhower Park, Field 1 & 2 East Meadow, NY (Access from Merrick Ave. entrance only)
Registration Starts at 8 a.m.
Race Time: 9 a.m.

Proceeds will benefit: www.islandharvest.org

Start Fundraising Today!
www.islandharvest.org

Awards:
Top 3 Overall Male
Top 3 Overall Female
Top 3 Finishers in each age category (5 year groups)
Ribbons for all children under 14

Music
Post-race food & refreshments

Food Sponsor
Panera Bread

Awards:
Top 3 Overall Male
Top 3 Overall Female
Top 3 Finishers in each age category (5 year groups)
Ribbons for all children under 14

Start Fundraising Today!
www.islandharvest.org

Register online: www.islandharvest.org
For more information: www.islandharvest.org
NYSSCPA — NASSAU CHAPTER
Small Firm MAP Meeting Topics 2016*

<table>
<thead>
<tr>
<th>Date</th>
<th>Topic</th>
<th>Speaker/Moderator</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wednesday, April 20</td>
<td>Post-Tax Season Issues Roundtable Discussion</td>
<td>Scott Sanders, CPA, PFS, CGMA, CFP®, CFS Eliot Lebenhart, CPA Kenneth Hauptman, CPA Alex Resnick, CPA</td>
</tr>
<tr>
<td>Wednesday, May 18</td>
<td>10 Ways to Lose a Client</td>
<td>Scott Sanders, CPA, PFS, CGMA, CFP®, CFS Eliot Lebenhart, CPA Kenneth Hauptman, CPA Alex Resnick, CPA</td>
</tr>
<tr>
<td>Wednesday, June 15</td>
<td>Labor Law Update</td>
<td>Ruth Kraft, Esq., Bartlett, McDonough &amp; Monaghan, LLP</td>
</tr>
</tbody>
</table>

All meetings will be held at On Parade Diner
7980 Jericho Turnpike, Woodbury, NY 11797
Time: 8 to 10 a.m. (breakfast included)

Paid in Advance: $25 Cost: $30 for pre-registration, paying at the door — no exceptions

You Can Contact Your Co-Chairmen as follows:
Scott Sanders, CPA, PFS, CGMA, CFP®, CFS 516 938-5219
Eliot Lebenhart, CPA 516 938-5219
Kenneth Hauptman, CPA 516 364-8888
Alex Resnick, CPA 516 364-8888

All meetings are held on Fridays unless otherwise noted. *Please note: Meeting dates, topics and speakers are subject to change.
Girl Scout Troop Meeting

The members of the Financial Literacy Committee of the NYSSCPA — Nassau Chapter have yet again reached their audience at a successful Girl Scout Troop meeting held at the Garden City Middle School on January 8. Jarred R. Berman and other committee members participated in teaching the girls about identifying coins and money from around the world and curbing their spending appetites.
EVENT HIGHLIGHTS

Bankers Event Held 1-20-16

Kenneth Rick, Co-Chair of the CPAs 4(a): Cause Committee, presents Michelle Stack of Island Harvest with a check for monies raised by the NYSSCPA — Nassau Chapter at the annual Ellen Gordon CPAs 4(a): Cause Run/Walks.

Left to right: Lynne Fuentes, President-Elect, NYSSCPA — Nassau Chapter; Michelle Stack, Island Harvest; Philip Kanyuk, President, NYSSCPA — Nassau Chapter and Kenneth Rick, CPAs 4(a): Cause Committee Co-Chair.

Michelle Stack from Island Harvest speaking at the Accountants/Bankers event that was held on January 20 at Crest Hollow Country Club.
Event Highlights

Practice Continuity Meeting Held 1-22-16

Bill Carlino of Transition Advisors speaks to the Practice Continuity Committee on January 22.

Participants enjoy breakfast during the meeting.

Phil Whitman of Whitman Business Advisors speaks to our group, as past Nassau Chapter Presidents Larry Lioz and Bob Schaffer look on.
The annual Ethics Update and Town Hall was held on January 13 at Chateau Briand and was very well-attended.

The attendees listened attentively.

Joseph Falbo, President of the NYSSCPA, addresses the attendees at the annual Ethics Update.

Lynne Fuentes with Presenter Debbie Cutler.

Lynne Fuentes addresses the attendees.

Lynne Fuentes, NYSSCPA — Nassau Chapter President-Elect, introduces presenter Debbie Cutler, CPS/CFF, CFE, CCEP.
The Nassau CFO & Financial Executives Committee held a CPE seminar focused on banking and the lending environment. The meeting attracted more than 40 chapter members who are primarily the CFO or most senior financial person at their company. The seminar featured senior lenders from Chase Bank, Santander and New York Business Development Corporation. The CFO & Financial Executives Committee’s next meeting will be on April 21 and the topic will be Buy/Sell Agreements. For more information about the CFO & Financial Executives Committee, please contact Anthony Aronica at aaronica@graphicpaper.com.
Committee Service Application

Professional associations serve an important function of performing for its individual members’ projects that cannot be done as effectively, if at all, individually.

Nassau Chapter members have the opportunity to advance their knowledge and meet other professionals with similar interests. Our chapter is made up of many technical committees to assist our members in staying current on a wide variety of topics.

Use the coupon to join a committee today!

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Advertising Opportunities

If you wish to advertise in the NYSSCPA — Nassau Chapter Newsletter promoting your business or self, please contact Vivian Levy

e-mail: vivianlevy1@gmail.com
INFORMATION AND HOTLINES

Have a Tax Problem?
The following members of the Taxation Committee are available to help answer your questions:

**General:**
- Robert S Barnett, CPA, Esq. (516) 931-8100
- Jack Angel, CPA (516) 656-0800
- Robert L Lusthaus, CPA, Esq. (516) 937-1366
- Robert J Schaffer, CPA (516) 937-9500

**Taxing Authorities**
- Ruth Sattig Betz, CPA (NYS) (516) 249-1919
- Karen J Tenenbaum, Esq., LLM (Tax), CPA (IRS & NYS) (631) 465-5000
- Noelle T Geiger, Esq. (IRS & NYS) (516) 336-2447
- Yvonne Cort, Esq. (IRS & NYS) (631) 465-5000
- Brian Gordon, CPA (NYS) (516) 510-6041

**Emergency Assistance Hotline**
The committee member to call in the event of the disability or death of a member is:
- John Kearney, CPA (516) 746-5980

**Accounting and Auditing Technical Questions Hotline Volunteers**
- Thomas O. Linder, CPA (631) 462-1213
- Fred R. Goldstein, CPA (516) 249-2882

**Estate and Personal Financial Planning Committee Technical Questions Hotline Volunteers**
- Eric Kramer, CPA, Esq. (516) 227-0738
- Richard Zerah, CPA/PFS, CFP, CMFC (516) 735-4717
- Scott Sanders, CPA, PFS, CGMA, CFP, CFS (516) 938-5219

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