President’s Message

Fall has come too fast and soon the leaves will begin to change. Some accountants are working towards completing items required for the October 15th deadline, while others are beginning to gear up and plan for 2018 calendar year audits.

Fall is also one of our busy seasons for networking and other events, some of which include the following:

• Banker/CPA Committee: On September 20 they held the Indian Summer Networking event at Jewel Restaurant in Melville. This event was held in conjunction with the Nassau chapter. It was a well-attended event at a new venue for everyone to enjoy.

• Next Gen Committee: The Annual Young Professionals Golf Classic at Willow Creek and Country Club, which was originally scheduled for September 25th, was rescheduled to October 22nd due to weather. This committee also volunteered at the Mary Brennan Inn Soup Kitchen in Hempstead, NY. It’s great to see that this committee is so involved in giving back to Long Island.

• Members in Industry: They held an informative session on Software and Licensing Compliance and Defense. This was a real eye opener for individuals who just accept all terms and conditions when installing new software.

Now that most accountants are past the major deadlines, the months of October through December tend to be our busiest months. On the coming pages, you will see many different events, including education events, networking events, and our required ethics CPE classes.

I hope that some of you will take the opportunity to join me and other Suffolk Chapter members at some of these great upcoming events.

— Melissa Hicks
NYSSCPA Suffolk Presents to Stony Brook University Students

On September 5th, NYSSCPA Suffolk Chapter representatives Bill Huether (Treasurer) and Bob Huether (Board Member and Co-Chair of the NextGen Committee) attended Stony Brook University’s Accounting Society Orientation meeting to discuss the NYSSCPA and also the importance of getting involved.

With standing room only, the meeting was filled with accounting students that were eager to learn about the profession and also how they can become involved as students. The event was well received and many of the students inquired about signing up for student memberships of the NYSSCPA.

Over the last couple of years, Stony Brook’s Accounting Society has played a huge part in helping the NextGen Committee of the Suffolk Chapter with their annual Toys for Tots drive and we would like to thank them for their participation and for inviting the Suffolk Chapter to come speak to the group.

To contact a committee chair, see page 12.
Committee Report: Members in Industry

The Suffolk Chapter NYSSCPA Members in Industry committee meets monthly from September through May. We welcome CPAs across all industries and practices. Our morning meetings start and end promptly, from 8 to 10 a.m. There are no entry fees and meetings earn two CPE credits. For more information: Janet Verneuille, JVerneuille@empirenb.com.

On Wednesday, September 19th Mike Cleary of Canyon Consulting spoke on software compliance and defense. His presentation was eye opening since it did not address software piracy but the mistakes often innocently made by companies under their software licensing agreements. Excellent session with many war stories and much practical advice.

Projected Meeting Dates: Mark your calendar now!

**Tuesday, October 16, 8-10 a.m.**
Affordable Care Act Update coupled with Worker’s Compensation, Federal and State Department of Labor Issues, and Unemployment Insurance
**Speakers:** Anthony Cardona, Cardona & Company and Bob Arnold, Jr., Arnold Standard Risk Services, Inc. Hosted by Empire National Bank, 1707 Veterans Highway, Islandia.
**REGISTER FOR THIS EVENT HERE**

**Wednesday, October 17, 8-10 a.m.**
The Annual webcast of the Business and Industry Full Day Conference
A joint Nassau Suffolk event. At Empire National Bank, 1707 Veterans Highway, Islandia.
**REGISTER FOR THIS EVENT HERE**

**Wednesday, November 14, 8-10 a.m.**
Joint Meeting with Nassau Chapter CFO Committee: Blockchain 101
**Speaker:** Richard Gordon, Blockchain Solution Sales, IBM Corporation.
Hosted by Marcum LLP, 10 Melville Park Road, Melville.

**Wednesday, December 19, 8-10 a.m.**
Annual GAAP Update
**Speaker:** Paul Becht, Margolin, Winer & Evens LLP
Hosted by Empire National Bank, 1707 Veterans Highway, Islandia.
Mark Your Calendar...

OCTOBER 16, 2018
Members in Industry meeting: Affordable Care Act Update. Details on page 3.

OCTOBER 17, 2018
Annual webcast of the Business and Industry Full Day Conference. Details on page 3.

OCTOBER 20, 2018
Run for the Ridley. Details on page 5.

OCTOBER 22, 2018

OCTOBER 25, 2018
Student Night! Details on page 7.

NOVEMBER 10, 2018
Annual Tax Conference. Details on page 8.

NOVEMBER 14, 2018
Members in Industry meeting: Blockchain 101. Details on page 3.

NOVEMBER 29, 2018

DECEMBER 14, 2018
Annual Toys for Tots Pick-up. Details on page 10.

DECEMBER 18, 2018
Annual Ethics Update. Details on page 11.

DECEMBER 19, 2018
Members in Industry meeting: Annual GAAP Update. Details on page 3.

JANUARY 16, 2019
Members in Industry meeting: Annual Tax and Economic Update. Details on page 3.
Run for the Ridley!

The 21st Annual
5K RUN/WALK
FOR THE RIDLEY

Saturday, October 20, 2018
9 a.m. registration | 10 a.m. start
Main Street, Riverhead
(near Roanoke Avenue)

The NYSSCPA Suffolk East End and NextGen Committees are competing to help
SAVE THE SEA TURTLES in this charity run/walk and you can join us!

WE ARE LOOKING FOR SPONSORS!
There are many different sponsorship levels, from $5,000 to $100.
Please consider joining as a sponsor.

RUNNERS/TEAMS
Please register to join us. Early registration fee: $25 per runner.
Early registration ends October 19.

CAN’T ATTEND? DONATE!
If you cannot attend the race but would like to show your support,
please donate to the event!

The Riverhead Foundation for Marine Research and Preservation is a rescue and rehab
organization that promotes marine conservation. As a 501(c)3 non-profit, it is the primary
responder for sick or injured seals, sea turtles, dolphins and porpoises, and the only marine
mammal and sea turtle rehab center in New York State.

REGISTER EARLY!
For info: Sean Kelly, skelly@mfbcpa.com

Thanks to our
T-SHIRT SPONSOR
Empire National Bank
Built for businesses...yours.
Rescheduled Date!

The NextGen Committee of the Suffolk Chapter of the NYSSCPA is proud to host

The 23rd Annual
YOUNG PROFESSIONALS GOLF CLASSIC

NEW DATE:
Monday, October 22, 2018
Willow Creek Golf & Country Club

7:00 a.m.       Hot gourmet breakfast
8:00 a.m.       Shotgun start
1:00 p.m.       Cocktails, buffet, raffles

Fabulous raffle prizes!  Beat-the-hack competition!  Lunch at the turn!

☐ GOLD SPONSORSHIP: $3,500
Two foursomes
Ball Marker and two hole sponsorships
Beverage cart and Lunch sponsorships
Tee sign at Beat-the-Hack hole
Name/logo in event program
Two pin flags | 48 raffle tickets

☐ SILVER SPONSORSHIP: $2,000
One foursome
Breakfast and two hole sponsorships
Name/banner at registration table
Name/logo in event program
Pin flag | 24 raffle tickets

☐ BRONZE SPONSORSHIP: $1,500
One foursome
Two hole sponsorships and pin flag
Name/logo in event program
12 raffle tickets

☐ HOLES SPONSORSHIP: $150
Tee sign displaying company logo/name

☐ INDIVIDUAL GOLFER: $250
18 holes of golf, breakfast, lunch, cocktail hour, and dinner
Please place me in a foursome OR
Preferred foursome listed below:
Golfer #1: _________________________
Golfer #2: _________________________
Golfer #3: _________________________
Golfer #4: _________________________
Golfers listed will play together unless otherwise instructed

☐ BUFFET ONLY: $100

$25 PER GOLFER TO BENEFIT:

HOLE-IN-ONE PRIZES SPONSORED BY:

PETE S SOUZA INC.

PAYING BY CREDIT CARD: Register HERE

Via PayPal. No PayPal account necessary.

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Sheehan & Company, CPA, PC
165 Orinoco Drive, Brightwaters, NY 11718
Phone: (631) 665-7040 | Fax: (631) 665-7014

Name: _________________________
Firm: _________________________
Full Address: _________________________
Phone: _________________________
E-mail: _________________________
Our Annual Student Night...

The Cooperation with Educational Institutions Committee, in conjunction with the NextGen Committee, invites you to the annual

**Student Night!**

**Thursday, October 25, 2018 | 6:30 to 9:00 p.m.**

at Dave and Busters

1856 Veterans Memorial Highway, Islandia

<table>
<thead>
<tr>
<th>CPAs</th>
<th>Your chance to meet with college students, chat with them about careers in accounting, and socialize with your peers!</th>
</tr>
</thead>
<tbody>
<tr>
<td>Students</td>
<td>Learn about accounting opportunities within different sectors of the business community and the upcoming changes to the CPA exam. You will also have the opportunity to interact with various professionals in a speed-networking format!</td>
</tr>
<tr>
<td>Professors</td>
<td>Encourage your students to attend this social and educational event. Expose them to potential employers!</td>
</tr>
</tbody>
</table>

*Buffet dinner! Networking! FREE admission!*

We are looking for accounting firm sponsors – only $100!
Includes a promotional table at the event.

**RSVP to rhuether@kpmg.com**
NYSSCPA Suffolk
Annual Tax Conference

Saturday, November 10, 2018
8:30 a.m. to 4:30 p.m. (check in at 8 a.m.)
at Hyatt Regency Long Island
Wind Watch Golf Club

Topics:
Federal Tax Update
NYS Tax Update
Tax Collections
Section 199A

Estate Planning
Cybersecurity
Wayfair Decision &
State Nexus Issues

8 CPE credits (taxation)

RSVP HERE
For more information: Joel Ackerman, joel@autocpa.net
The NYSSCPA Suffolk Accounting & Auditing Committee invites you to

**NYSSCPA Town Hall Meeting:**

**State of the Accounting Profession**

**Thursday, November 29, 2018**

8:00 to 10:00 a.m.
at Irish Coffee Pub
131 Carleton Avenue, East Islip

Please join us for our annual Town Hall Meeting at which we will have the opportunity to hear from NYSSCPA officers about the Society and its current policies and to learn more about what's trending within the accounting profession.

*Includes hot breakfast.*

**Free! | 2 CPE credits** *(advisory service)*

For information:
Melissa Hicks, mhicks@centralnassau.org
Planning Ahead for the Holidays...

The NYSSCPA Suffolk NextGen Committee proudly announces the

**24th Anniversary TOYS FOR TOTS Toy Drive**

to benefit the U.S. Marine Corps’ Toys for Tots Program

The holidays are just around the corner! Please help us share the magic of the holiday season with the needy children of Long Island by participating in this year’s drive.

Promotional materials and drop-off boxes will be available in the beginning of November.

The ceremonial pick up of the toys by the USMC is scheduled for **FRIDAY, DECEMBER 14TH** at the offices of Sheehan & Company, CPA PC.

For more information regarding this wonderful event, please contact:

Cynthia Finn Barry, CPA
Sheehan & Company CPA PC
165 Orinoco Drive, Brightwaters, NY 11718
Telephone: (631) 665-7040; Fax: (631) 665-7014
Email: cbarry@sheehancpa.com
Please join us for our annual Ethic Training, with this year’s speaker, Renee Rampulla.

2 CPE credits
Includes buffet dinner, drinks, and networking.

For information:
Melissa Hicks, mhicks@centralnassau.org
Suffolk Chapter Board & Committees

EXECUTIVE BOARD
Joel Ackerman, CPA
Richards Witt & Charles LLP
(516) 741-0515
joel@autocpa.net

Frank Giambruno, CPA
Frank J. Giambruno, CPA PLLC
(631) 780-5444
frank@fgjcpa.net

Robert Huether, CPA
KPMG LLP
(631) 425-6542 | bobbyhuether@gmail.com

Michael T. Joy, CPA, CGMA
Raich Ende Malter & Co., LLP
(516) 228-9000 | mjsoy@rem-co.com

Sean Kelly, CPA
Markowitz, Fenelon & Bank, LLP
(516) 727-3626
skelly@mbcpa.com

Thomas S. Pirro, CPA
Thomas Pirro, CPA, P.C.
(631) 472-7637 | tpiprrocpa@optonline.net

Janet T. Verneuelle, CPA
Empire National Bank
(631) 881-5380 | jverneuelle@empirenb.com

ACCOUNTING & AUDITING
Paul Becht, CPA
Margolin, Winer & Evens LLP
(516) 240-4295 | pbecht@mwellp.com

Michael T. Joy, CPA, CGMA
Raich Ende Malter & Co., LLP
(516) 228-9000 | mjsoy@rem-co.com

COOPERATION WITH ATTORNEYS
David Oksenhorn, CPA
Marcum LLP
(631) 414-4732
david.oksenhorn@marcumllp.com

Matthew Ryan, CPA
matt127256@yahoo.com

COOPERATION WITH BANKERS & OTHER CREDIT GRANTORS
Danielle Schadler, CPA
Bethpage Federal Credit Union
(516) 349-6887
dschadler@bethpagfcu.com

COOPERATION WITH EDUCATIONAL INSTITUTIONS
Melissa Hicks, CPA
CN Guidance & Counseling Services
(516) 822-6111
mhicks@centralnassau.org

CONSTRUCTION CONTRACTORS & REAL ESTATE
Brian Michels, CPA
Michels & Hanley CPAs, LLP
(631) 360-2727
brian@mhxpafirm.com

EAST END
Sean Kelly, CPA
Markowitz, Fenelon & Bank, LLP
(516) 727-3626
skelly@mbcpa.com

Amanda Sexton, CPA/ABV/CFF, CFE
Pratt Brothers, Inc.
(631) 667-6800
asexton@prattbrothers.com

EMPLOYEE BENEFITS
Suzanne Britt, CPA
HiMM, CPAs LLP
(631) 265-6289 | sbrett@horanmm.com

Felicia Paura, CPA
Sheehan & Company CPAs, PC
(631) 665-7040 | fpaura@sheehancpa.com

FORENSIC AND VALUATION SERVICES
Ernest Patrick Smith, CPA, ABV/CFE, CVA, CFE
Nawrocki Smith, LLP
(631) 543-1333 | esmith@nsllpcpa.com

John Spatola, CPA/ABV/CFF, CFE, CFE
Nawrocki Smith, LLP
(631) 543-1333 | jspatola@nsllpcpa.com

GENERAL TAXATION
Joel Ackerman, CPA
Richards Witt & Charles LLP
(516) 741-0515
joel@autocpa.net

GOLF OUTING
John Hermus, CPA, CGMA
Sheehan & Company CPAs, PC
(631) 665-7040
jhermus@sheehancpa.com

MEMBERS IN INDUSTRY
Ernest Patrick Smith, CPA, ABV/CFE, CVA, CFE
Nawrocki Smith, LLP
(631) 543-1333 | esmith@nsllpcpa.com

Janet T. Verneuelle, CPA
Empire National Bank
(631) 881-5380 | jverneuelle@empirenb.com

MEMBERSHIP
John Hermus, CPA, CGMA
Sheehan & Company CPAs, PC
(631) 665-7040
jhermus@sheehancpa.com

Melissa Hicks, CPA
CN Guidance & Counseling Services
(516) 822-6111
mhicks@centralnassau.org

NEXTGEN
Robert Huether, CPA
KPMG LLP
(631) 425-6542 | bobbyhuether@gmail.com

Rebecca Brodsky, CPA
Sheehan & Company CPAs, PC
(631) 665-7040
rbrodsky@sheehancpa.com

NOMINATING
Felix Russo, CPA
BDO USA LLP
(631) 724-7900 | frusso@bdo.com

NOT-FOR-PROFIT & GOVERNMENT ACCOUNTING & AUDITING
Kenneth R. Cerini, CPA
Cerini & Associates, LLP
(631) 582-1600
kenceriniandassociates.com

Robert Craig, CPA
Craig, Fitzsimmons & Michaels, LLP
(631) 360-1400 | rcraig@cfmllp.com

PUBLIC RELATIONS
Melissa Hicks, CPA
CN Guidance & Counseling Services
(516) 822-6111
mhicks@centralnassau.org

SPONSORSHIP
Thomas S. Pirro, CPA
Nawrocki Smith, LLP
(631) 543-1333 | jspatola@nsllpcpa.com

STATE SOCIETY DIRECTOR
REPRESENTING SUFFOLK
Thomas S. Pirro, CPA
Thomas S. Pirro, CPA, P.C.
(631) 472-7637 | tpiprrocpa@optonline.net

The NYSSCPA Suffolk Chapter has a few committees looking for a chair! Contact Melissa Hicks for info on:

- EMERGING TECHNOLOGIES
- ESTATE/FINANCIAL PLANNING
- MANAGEMENT OF AN ACCOUNTING PRACTICE
- SMALL BUSINESS
**Fun and Games – True or False**

1. The pointed spire of the Empire State Building was designed to moor Zeppelin airships.
2. Andromeda is the closest star to Earth.
3. The five Olympic rings signify the five sports hosted at the first Olympics in ancient Greece.
4. NASCAR traces its origins to bootleggers outrunning the police during Prohibition.
5. Hair grows back thicker and darker after it’s cut.
6. The “i” in Apple products (iPad, iPhone) stands for “ingenuity.”
7. The Pyramids of Giza are the only one of the Seven Wonders of the Ancient Work that remains substantially intact.
8. In the Tony Award-winning musical Rent, the artists were affected by the disease HIV/AIDS.

**Flip to see if you’re right...**

1. TRUE! Although it was never used for this, the plan was to have passengers use gangplanks to exit the 102nd floor.
2. FALSE. The sun is our closest star, at 93 million miles away.
3. FALSE. The rings represent the five major regions of the world: Asia, Africa, Europe, the Americas, and Oceania.
4. TRUE. The desire to prove who had the fastest car led to weekend races and the founding of NASCAR in 1948.
5. FALSE. Cutting and shaving have no effect on hair growth.
6. FALSE. The prefix means “internet” and also stands for “individual.”
7. FALSE. It is also the oldest of the seven wonders.
8. FALSE. The name is based on a bohemian, a free-spirited person, or someone affected by tuberculosis.

SOURCE: merriam-webster.com
Get Involved with NYSSCPA Suffolk

COMMITTEE SERVICE APPLICATION

Here’s a way to get involved with NYSSCPA Suffolk and help make a difference! Please rank the top 3 committees in which you have an interest:

___ Accounting & Auditing
___ Community Affairs
___ Construction Contractors
___ Cooperation with Attorneys
___ Cooperation with Bankers and Other Credit Grantors
___ Cooperation with Educational Institutions
___ CPE/Professional Development
___ East End
___ Emerging Technologies
___ Employee Benefits
___ Estate/Financial Planning
___ Forensic and Valuation Services
___ General Taxation
___ Golf Outing
___ Management of Accounting Practice
___ Members in Industry
___ Membership
___ NextGen (Young CPAs)
___ Not-for-Profit & Government
___ Public Relations
___ Real Estate & Construction
___ Small Business

Please forward your response to:
Melissa Hicks, CPA: (516) 822-6111; mhicks@centralnassau.org

SUFFOLK CHAPTER SPONSORSHIP PROGRAM

Here’s your chance to make the most of your membership! SPONSOR ONE OF OUR EVENTS and get in front of colleagues, referral sources, and potential clients.

Step One: Choose the type of event based on your target audience.
- golf outings
- networking events
- technical workshops
- informational seminars
- charitable events

Step Two: Become a sponsor. At a cost of $1,000 you receive:
- recognition in the Suffolk Chapter newsletter
- logo/recognition in all event flyers
- opportunity to speak at the event
- booth or table display space

To take advantage of this great offer, contact our Sponsorship Chair:
Thomas S. Pirro: (631) 472-7637; tpirrocpa@optonline.net

LOOK FOR THE NEXT ISSUE OF THE SUFFOLK CHAPTER NEWSLETTER IN NOVEMBER