President’s Message

I was passed the baton as 46th president of the Suffolk Chapter on June 1 from outgoing president Brian Michels. It has been a pleasure following in Brian’s footsteps and I’m so proud to have such a strong board of directors, committee chairs and co-chairs.

As you may know, our Chapter is extremely active, particularly our NextGen, Employee Benefits, Members in Industry, and Forensic and Valuation Services (FVS) Committees.

The NextGen and Members in Industry Committees are especially important; they serve our up-and-coming young professionals and members that work in private firms or companies who want to stay connected, to build upon and maintain their relationships, expand their knowledge, and obtain CPE necessary to maintain their CPA licenses.

A recent change in our NYSSCPA membership now provides us unlimited CPE to more than 200 self-study CPE courses, further increasing the value of our membership.

As co-chairs of the recently established East End Committee, Sean Kelly and I, are working to build up our membership and involvement on the eastern end of Long Island, an initiative that the Chapter has had longer than I have been involved with the NYSSCPA. I recently learned that a founding and former partner of my firm (and the second president of the Suffolk Chapter), Irving Markowitz, had the same initiative, making our work all that more meaningful.

On July 12, the East End and FVS Committees are jointly hosting our 4th annual Nine and Dine Golf and Dinner event at Cherry Creek in Riverhead. We have over 80 golfers registered!!

(continued...)
President’s Message (cont’d)

We held our 11th Annual Membership Event on June 20, with approximately 50 attendees at the beautiful Bayard Cutting Arboretum.

The NextGen Committee has their 6th annual Super-Sized Networking Event on August 9, outside at Crest Hollow Country Club – a joint event with the Nassau Chapter NextGen Committee and several other groups. The NextGen’s 22nd Annual Young Professionals Golf Outing is scheduled for September 19 at Hamlet Willow Creek in Mt. Sinai.

I invite you to check out our Calendar of Events to see what else we have coming up and hope that you can join us!

With so many potential changes to our economy and tax code with Donald Trump as president of the United States, it is imperative to be involved with the NYSSCPA to stay current on what’s going on in the accounting profession, which helps us grow professionally and be a trusted and informed advisor to our clients.

If you want to get involved but are not sure where you’d best fit in or just need an introduction, please feel free to contact me anytime at asexton@mfbcpa.com or 631-727-3626.

Have a great summer and I’ll see you soon!!

— Amanda Sexton
Special Offers from the Suffolk Chapter

SPONSORSHIP PROGRAM
Here's your chance to make the most of your membership! Sponsor one of our events and get in front of colleagues, referral sources, and potential clients.

Step One: Choose the type of event based on your target audience.
- golf outings
- networking events
- technical workshops
- informational seminars
- charitable events

Step Two: Become a sponsor. At a cost of $1,000 you receive:
- recognition in the Suffolk Chapter newsletter
- logo/recognition in all event flyers
- opportunity to speak at the event
- booth or table display space

To take advantage of this great offer, contact our Sponsorship Chair:
Thomas S. Pirro: (631) 472-7637; tpirrocpa@optonline.net

2017-18 SUBSCRIPTION PLAN
Become a subscriber and save as much as $300 on meetings! The tremendously discounted price of $99 covers the following chapter meetings:

October 18, 2017       Banker/CPA Event
                        TBA       Student Night
Nov./Dec. 2017         Accounting & Auditing Event (2 CPE)
                        TBA       Ethics Panel (2 CPE)
January 2018           Banker/CPA Event
                        May 2018  To Be Determined

Act now to get the full savings! Contact the Suffolk Chapter Treasurer:
Kenneth Laks, (631) 434-9500, klaks@avz.com.

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Please make checks payable to NYSSCPA Suffolk Chapter and mail to:
Kenneth Laks, CPA
Albrecht, Viggiano, Zureck & Co., PC
25 Suffolk Court
Hauppauge, NY 11788
What the CPA Needs to Know About Life Insurance

By Henry Montag CFP, CLTC

If you purchased your life insurance anytime from the mid 80s through 2005 there’s an 82% chance that the type of life insurance you purchased was a flexible premium life insurance contract that, unlike their more expensive predecessor - whole life insurance, was not guaranteed to last for the rest of your life.

How Did That Happen?
In the mid 80s when interest rates were in the 17-18% range, many people withdrew their cash value accumulations in their life insurance contracts that were earning 3-4% and transferred them into banks and CDs. In order to stop this tremendous outflow of money from the cash value accounts of life insurance policies to the banks, the insurance industry came out with a new line of products called flexible premium life insurance. One of the most common types of life insurance was universal life insurance, which paid a higher interest rate but the rate was not fixed as the performance was tied into the performance of the prevailing interest rate. So while everyone was concentrating on the interest rate, no one spoke about the fact that the contract was not guaranteed and that the insured assumed 100% of the performance risk of the life insurance policy.

How Did Rates Affect the Performance of the Contracts?
Since interest rates were substantially higher when these contracts were first taken out in the mid 1980s and early 90s people assumed that their contracts would earn significantly higher interest rates. However, when the interest rates began declining, neither the insureds nor the owners of the life insurance policies adjusted their assumptions downward, nor did they pay a higher premium to the life insurance company as they should have to make up for the reduced earnings.

So after years of reduced interest rates and years of neglect on the part of the owners or trustees, many of their contracts began expiring prematurely. The problem stemmed from the fact that the owners of these contracts weren't aware that their life insurance should have been treated as a “buy and manage” asset just like any of their other stock and bond investment portfolios. Instead they treated it as a “buy and hold” asset that they put in the proverbial bottom left hand drawer, not to be looked at. And since their policy wasn't evaluated, they weren't aware that they should have paid a higher annual premium to the insurance company to make up for the shortfall in earnings. As a result of reduced interest rates and neglect, approximately 23% of individual life insurance contracts are now expiring prematurely, while the insureds are in their late 80s.

Isn't the Insurance Company/Agent Monitoring to Prevent This?
Many people are under that same misimpression; however, the agent is contracted with and obligated to the...
Life Insurance (cont’d)

insurance company not to the insured. It’s the agent's/broker’s job to merely distribute the insurance policy to its customers. It’s the insurance company’s job to send the owner an annual statement. It’s the insured's/trustees’ job to manage the life insurance contract and make certain that there’s enough premium being paid to keep the insurance in force until well past a person’s life expectancy. The insurance company is actually in a better financial situation when an insured, after paying 20-25 years of premium, realizes that it wasn’t sufficient and he/she now has to pay a significantly higher premium to keep their life insurance coverage in force, and they decide they won’t or can’t afford to do so.

How Can This Happen Since I Paid My Premium In Full and On Time?
As long as the insurance company does what it is legally required to do, which is to deliver the annual statements to the insured at their annual anniversary date, their obligation is complete. The insurance company is actually quite happy when an insured that’s been paying their premium for all those years, realizes that it’s too expensive to keep their contract in force as they now have to make up for all those years of insufficient have to now pay a significantly allow their life insurance policy to expire early as the insurance company will not have to pay a death benefit.

What Can I Do To Learn More?
The most important thing is to become aware of your particular situation to see if your particular life insurance contract may be one of the 45% affected. You or your trustee can’t fix a situation unless you’re first made aware that there’s a problem.

What Can I Do to Prevent My Contract from Expiring Prematurely?
It’s important that you obtain an independent performance evaluation regarding your particular life insurance policy to determine whether you’re affected and, if so, how much longer you’re current contract will last based on the current premium you’re paying. The sooner you find out what your situation the more options you’ll have available to you.

What Type Of Options Will I Have Available?
You may have to pay a higher premium to keep the same death benefit you thought you had in force to your mid 90s. You may be able to reduce the death benefit to keep the reduced coverage in force until your mid 90s.

You may, depending on your health, be able to purchase a new life insurance contract with guarantees that last until your mid 90s for a similar cost even though you’re older, as a result of reduced costs for new contracts.

You may be able to sell your life insurance contract, which is known as a life settlement, where you may receive more money than if you just returned the insurance company back to the insurance company.
NYSSCPA Suffolk Installation Lunch

The annual Installation Luncheon for the NYSSCPA – Suffolk Chapter was held on Wednesday May 24, 2017 at the Stonebridge Golf Links & Country Club. Outgoing President Brian Michels, CPA passed the torch to incoming and 46th President Amanda Sexton, CPA/ABV/CFF, CFE. Amanda thanked Brian for leading our Chapter through another successful year. The Installation Luncheon serves as a celebration of the installation of this year’s officers and executive board, as well as recognition and information-sharing by the board and the Chapter’s various committees as to the mission and purpose of the committees, the types of events we held during the 2016-2017 year, and what we are planning for the upcoming year.

After opening remarks, Amanda Sexton introduced representatives from the Society’s headquarters in New York City. In attendance from the Society’s headquarters were Chapter VP John Huttlinger, Director of Member Relations Lisa Axisa, and Manager of Chapter Relations Lelia Dickenson. Lisa shared with the group information on the Society’s membership and new benefits provided with 2017-2018 enrollment, as well as membership recruitment ideas and goals. John informed us how the Society and other chapters across New York State are doing, as well as career development and advocacy goals. Lelia reminded the audience on the procedural aspects of running events and technical sessions for the Chapter.

Also in attendance was incoming Statewide President Harold Deiters, who spoke on Chapter leadership, the importance of building relationships within the NYSSCPA and his goals as incoming president of the NYSSCPA. Harold also shared some of his memories and takeaways from experience in the Suffolk Chapter. Amanda thanked all of the board, chairs and co-chairs for their ongoing hard work and dedication to the Chapter.

She also informed the group of four Chapter committees that are in need chair and co-chair:

- Emerging Technologies
- Estate and Financial Planning
- Managing an Accounting Practice
- Small Business

This looks to be an exciting year ahead for the Suffolk Chapter with a lot of opportunity for growth and new ideas!

If you or someone you know is interesting in taking a more active role in the Suffolk Chapter or are looking to join a particular committee, please contact Amanda Sexton at asexton@mfbcpa.com.

See pictures of the luncheon on the next page...
Views from...
NYSSCPA Suffolk Installation Lunch

George Foundatos and Harold Deiters with the 2017-18 NYSSCPA Suffolk Board –
L-R: John Spatola, John Hermus, Tom Pirro, Amanda Sexton, Joel Schleifer, Brian Michels,
Ken Laks, Bill Huether, Frank Giambruno, Michael Joy.

John Huttlinger
Lisa Axisa
Harold Deiters

Amanda Sexton, Brian Michels
Amanda Sexton, Lelia Dickenson
11th Annual Membership Event

The Suffolk Chapter brought its annual membership event back to the beautiful Bayard Cutting Arboretum in Great River on Tuesday, June 20. There were nearly 50 members and non-members in attendance, comprised of many of the Chapter board, committee chairs and co-chairs, past presidents, students, bankers and finance professionals and attorneys. Students and other professionals looking to get their careers started within the accounting profession were encouraged to bring résumés with them.

Amanda Sexton informed the group of the NYSSCPA’s membership statistics and within the Suffolk Chapter. She also discussed what the NYSSCPA does for its members and how to become active. NYSSCPA Member Recruitment Manager Lynn Zalokar also gave more information on membership.

This free event allowed attendees to socialize in a comfortable environment over dinner and drinks while enjoying the beautiful weather and water view out on the Arboretum’s porch and served as the annual kickoff of the Chapter’s membership recruitment efforts.

A highlight of the evening’s affair was the awarding of scholarships to three deserving high school seniors under its Undergraduate Accounting Scholarship Program. The program is made possible through funds that were earmarked by the Suffolk Chapter’s Annual Banker CPA Golf Outing, held in May at the Southward Ho Country Club.

The purpose of the program is to provide financial assistance to high school seniors who plan to enter the accounting profession, majoring in accounting on a full-time basis at a New York college or university. Each recipient received a $2,000 scholarship to be used toward their first year of college tuition.

This year’s scholarship recipients were:

- **Margaret Balcom** of Hauppauge High School, who will be attending Fordham University
- **Louis Mazza** of West Babylon High School, who will be attending Molloy College
- **Ryan Sultan** of Miller Place High School, who will be attending Pace University

On behalf of the Suffolk Chapter of the NYSSCPA Officers and Board, we would like to congratulate the scholarship recipients and wish them continued success in their academic endeavors!!

If you are looking to become involved with a Chapter committee please reach out to Amanda Sexton at asexton@mfbcpa.com.

See pictures of the dinner on the next page...
Views From...  
11th Annual Membership Event

Daniel Elysee, Amanda Sexton, Sean Kelly

Scholarship winners Louis Mazza, Margaret Balcom, Ryan Sultan

Harry and Lorraine Lipps, Densil Brown

Felix Russo, Julie Tiberie, Lisa Levine, Susan Berger

Frank Giambruno, Tom Pirro, John Spatola, Peter DeRosa, Lou Trujillo

Joel Schleifer, Jennifer Marino, Jeanmarie Barrella

Kathleen LoVerde, Rob Huether, Bill Huether, Sean Kelly

Michael Jessen, Michael Baratelli

Michael Lucia, Amanda Sexton, Laura McKenna, Tom Pirro

Ryan Tremel, Roseanne Feola, Larry Lucarelli

John Sultan, Ryan Sultan, Frank Giambruno, Fortunato Randazzo

Rob Huether, Lynn Zalokar

July/August 2017
**Committee Report:**
**Members in Industry**

On May 17, the Annual Employment Law Update was hosted by Empire National Bank in Islandia. Our speaker was Rachel Gold of Abrams Fensterman, formerly Special Counsel for Labor, as well as the Deputy Commissioner for Legislation, Policy, and Federal Affairs at the New York State Department of Labor.

After the Employment Law Update, we held our planning session for the upcoming fiscal year. The Suffolk Chapter NYSSCPA Members in Industry committee meets monthly from September through May. If you were unable to attend the planning session please email potential ideas and speakers for our upcoming meetings to JVerneuille@empirenb.com.

**NEXT MEETING: SEPTEMBER 2017!** Watch this space for more information.

Planning ahead... The annual webcast of the Business and Industry Full Day Conference is tentatively scheduled for October 18 at Empire National Bank in Islandia. This is a joint Nassau Suffolk event.

Our morning meetings start promptly at eight and end promptly at 10. There are no entry fees for the Suffolk Chapter Members in Industry meetings, which earn two continuing professional education credits.

Contact Janet Verneuille at JVerneuille@empirenb.com to get on the mailing email list, for more information, or to offer suggestions for future sessions and speakers.
On Friday, June 23, the Suffolk Chapter NextGen Committee hosted a charter boat fishing trip out of Captree State Park. The group of 22 attendees boarded the "Captain Eddie B. III" charter boat at approximately 5:45p.m. and set sail in the Great South Bay in search of fluke. The charter boat returned back at the dock at approximately 10:00p.m.

The weather held out for most of the evening, with only a brief period of rain. Even though the boat collectively caught only one fluke and one sea robbin, it was a fun night on the water. An American and Italian hero was provided, along with various drinks for all attendees.

The NextGen Committee would like to thank the captain and staff on the boat for making it an enjoyable experience!
Mark Your Calendar...

**JULY 12, 2017**
Nine and Dine in Riverhead.
Details on page 13.

**JULY 25, 2017**
NextGen Committee Meeting,
8 a.m. at Paradise Diner, Hauppauge.
Info/RSVP: whuether@sheehancpa.com.

**AUGUST 9, 2017**
Super-Sized Networking Event.
Details on page 14.

**AUGUST 16, 2017**
East End Committee Meeting,
8 a.m. at Hotel Indigo, Riverhead.
Info/RSVP: skelly@mfbcpa.com.

**SEPTEMBER 19, 2017**
Young Professionals Golf Classic.
Details on page 15.

**SEPTEMBER 19, 2017**
Forensic & Valuation Committee meeting:
Data Privacy and Protection.
Details on page 16.

**SEPTEMBER 20, 2017**
East End Committee Meeting,
8 a.m. at Hotel Indigo, Riverhead.
Info/RSVP: skelly@mfbcpa.com.

**OCTOBER 18, 2017**
East End Committee Meeting,
8 a.m. at Hotel Indigo, Riverhead.
Info/RSVP: skelly@mfbcpa.com.

**OCTOBER 18, 2017**
Fall 2017 Banker/CPA Networking Event.
Details on page 17.

**NOVEMBER 15, 2017**
East End Committee Meeting,
8 a.m. at Hotel Indigo, Riverhead.
Info/RSVP: skelly@mfbcpa.com.

**NOVEMBER 16, 2017**
Forensic & Valuation Committee meeting:
Negotiating a Deal. Details on page 16.

**NOVEMBER 28, 2017**
Annual Town Hall Meeting. Details TBA.
Info/RSVP: asexton@mfbcpa.com.

**JANUARY 5, 2018**
Forensic & Valuation Committee meeting:
Identity Theft Cleanup.
Details on page 16.

**JANUARY 17, 2018**
East End Committee Meeting,
8 a.m. at Hotel Indigo, Riverhead.
Info/RSVP: skelly@mfbcpa.com.

For up-to-the-minute NYSSPA Suffolk chapter activities CLICK HERE

Committee Chairs!
Make sure to get all future meeting dates to John Hermus at jhermus@sheehancpa.com.
The NYSSCPA Suffolk Forensic and Valuation Services Committee and the NEW East End Committee invite you to the 4th annual

Nine and Dine in Riverhead

Wednesday, July 12, 2017 at 2:30 p.m.

at Cherry Creek Golf Links, 900 Reeves Avenue, Riverhead

Join us for this east end social event.
Nine holes of golf (with cart) and practice at the driving range, followed by BBQ dinner, beer/wine/soda, and dessert.

REGISTRATION LIMITED – Each year this event quickly sells out.
First come, first served so sign up early!

$60 per person.
Dinner only: $30 (approx. 5:30 p.m.)

Prizes: Longest drive, closest to pin (men/women)

Name: __________________________________________
Firm: ___________________________________________
Address: ________________________________________
City, State, Zip: ___________________________________
Telephone: ______________________________________
E-mail: ________________________________________

☐ Please place me in a foursome
☐ Preferred foursome below:
   Golfer #2: ____________________________
   Golfer #3: ____________________________
   Golfer #4: ____________________________

Sponsored by

REGISTER ONLINE HERE

Or mail check to: John Spatola
Nawrocki Smith LLP, 290 Broad Hollow Road, Suite 115E
Melville, NY 11747
631-756-9500, jspatola@nsllpcpa.com

JUDICIAL TITLE
Super-Size It!

The NextGen Committees of the Suffolk and Nassau Chapters present the

6th Annual  
Super-Sized Networking Event!

Wednesday, August 9, 2017  |  6 to 8 p.m.  
Crest Hollow Country Club, Woodbury

$55 per person

Come to this strictly social event to mingle with your peers, including:

- Risk Management Association, Young Professionals
- New York State Bar Association, Young Lawyers Section
- Nassau County Bar Association, New Lawyers Committee
- Suffolk County Bar Association, Young Lawyers Committee

Passed hors d’oeuvres and poolside dinner! Premium open bar!

For info: William Huether – whuether@sheehancpa.com, 631-665-7040

REGISTER ONLINE AND PAY BY CREDIT CARD:  
Click HERE

PAYING BY CHECK, payable to NYSSCPA Suffolk Chapter, to  
William Huether, CPA, CGMA, MBA  
Sheehan & Company, CPA, PC  
165 Orinoco Drive, Brightwaters, NY 11718  
(631) 665-7040
See You in September...

The NextGen Committee of the Suffolk Chapter of the NYSSCPA is proud to host

The 22nd Annual
YOUNG PROFESSIONALS GOLF CLASSIC

Tuesday, September 19, 2017
Hamlet Willow Creek Golf & Country Club

7:00 a.m.       Hot gourmet breakfast
8:00 a.m.       Shotgun start
1:00 p.m.       Cocktails, buffet, raffles

Fabulous raffle prizes! Beat-the-hack competition! Lunch at the turn!

☐ GOLD SPONSORSHIP: $3,500
Two foursomes
Ball Marker and two hole sponsorships
Beverage cart and Lunch sponsorships
Tee sign at Beat-the-Hack hole
Name/logo in event program
Two pin flags | 48 raffle tickets

☐ SILVER SPONSORSHIP: $2,000
One foursome
Breakfast and two hole sponsorships
Name/banner at registration table
Name/logo in event program
Pin flag | 24 raffle tickets

☐ BRONZE SPONSORSHIP: $1,500
One foursome
Two hole sponsorships and pin flag
Name/logo in event program
12 raffle tickets

☐ HOLE SPONSORSHIP: $150
Tee sign displaying company logo/name

☐ INDIVIDUAL GOLFER: $200*
* Before 6/30/17. After: $250
18 holes of golf, breakfast, lunch, cocktail hour, and dinner
☐ Please place me in a foursome OR
☐ Preferred foursome listed below:
Golfer #1: _________________________
Golfer #2: _________________________
Golfer #3: _________________________
Golfer #4: _________________________

Golfers listed will play together unless otherwise instructed

☐ BUFFET DINNER ONLY: $100

WIN AN ACURA WITH A HOLE-IN-ONE
$25 PER GOLFER TO BENEFIT:

$25 PER GOLFER TO BENEFIT:

REGISTER EARLY! 9/12/17 is the last day we can accept golfers!

PAYING BY CREDIT CARD: Register HERE
Via PayPal. No PayPal account necessary.

PAYING BY CHECK:
Payable to NYSSCPA Suffolk Chapter:
William Huether | whuether@sheehancpa.com
Sheehan & Company, CPA, PC
165 Orinoco Drive, Brightwaters, NY 11718
Phone: (631) 665-7040 | Fax: (631) 665-7014

Name: ___________________________________________________
Firm: ____________________________________________________
Full Address: _____________________________________________
Phone: __________________________________________________
E-mail: ________________________________________________

July/August 2017
Save the Dates...

MARK YOUR CALENDAR

For the
Forensic and Valuation Services
Committee events this fall/winter:

Tuesday, September 19, 2017 | 8-10 a.m.
Cyber Security – Data Privacy & Protection

Cyber security concerns for businesses including
cyber threats, how to safeguard your business and
yourself, and cyber insurance coverages.

Speaker: John Cooney, Esq.
Ruskin Moscou Faltischek, P.C.

Thursday, November 16, 2017 | 8-10 a.m.
Negotiating a Deal – Proof is in the Pudding

Mergers and acquisitions of entities, how to
negotiate a deal, and the difference types of
contingencies/structures to get the deal done.

Speakers: Bruce Newman, Protegrity Advisors
Ernest Patrick Smith, Nawrocki Smith LLP

Friday, January 5, 2018 | 8-10 a.m.
Identity Theft Cleanup & Last Year’s Dirty
Dozen Tax Schemes

How to deal with and rectify having your identity
stolen for tax purposes; The top 12 tax scams of the
year.

Speaker: John Spatola
Nawrocki Smith LLP

Each session will be held in the Bank of America Building (290 Broad Hollow
Road, Suite 115E, Melville) at a cost of $20 per person and offers 2 CPE credits.
More details to come!

More information: John Spatola, (631) 756-9500 x 271, jspatola@nsllpcpa.com
Networking with Bankers...

Join the Suffolk and Nassau Chapters for breakfast!

 SAVE THE DATE!

Fall 2017
Banker/CPA
Networking Event

Wednesday, October 18, 2017
8 to 10 a.m.

Save the date for our semi-annual networking event between the Nassau Chapter Networking with Accountants Committee and the Suffolk Chapter Cooperation with Bankers Committee!

More details to come...

For information:
Carol Pinto, (516) 937-9500, cpinto@ck-co.com
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The NYSSCPA Suffolk has a few committees looking for a chair! See committees above marked with a red asterisk (*). Please contact Amanda Sexton for information on each of the committees and the responsibilities of the chair or co-chair.
Fun and Games – Name That Summer Toy

1. A. stick horse  
   B. horsebroom  
   C. rocking horse  
   D. hobbyhorse

2. A. chinese checkers  
   B. go  
   C. reversi  
   D. pente

3. Type of marble:  
   A. steely  
   B. onionskin  
   C. cat’s eye  
   D. aggie

4. A. tiddlywinks  
   B. pogs  
   C. checkers  
   D. disc golf

5. A. spindle  
   B. gyroscope  
   C. kaleidoscope  
   D. daguerrotype

6. A. wari  
   B. senet  
   C. parcheesi  
   D. Ur

7. A. parafoil  
   B. top  
   C. crank toy  
   D. whirligig

8. A. loop the loop  
   B. ring rolling  
   C. hoop trundling  
   D. lalahoopsy

SOURCE: merriam-webster.com

Answers: 1-D | 2-B | 3-C | 4-A | 5-B | 6-A | 7-D | 8-C
Get Involved with NYSSCPA Suffolk and Help Make a Difference

COMMITTEE SERVICE APPLICATION

Thank you in advance for getting involved and ensuring the success of this chapter. Please rank the top 3 committees in which you have an interest:

___ Accounting & Auditing
___ Community Affairs
___ Construction Contractors
___ Cooperation with Attorneys
___ Cooperation with Bankers and Other Credit Grantors
___ Cooperation with Educational Institutions
___ CPE/Professional Development
___ East End
___ Emerging Technologies
___ Employee Benefits
___ Estate/Financial Planning
___ Forensic and Valuation Services
___ General Taxation
___ Golf Outing
___ Management of Accounting Practice
___ Members in Industry
___ Membership
___ NextGen (Young CPAs)
___ Not-for-Profit & Government
___ Public Relations
___ Real Estate & Construction
___ Small Business

Name: ___________________________________________________________________________________
Firm: __________________________________________________________________________________
Address: _________________________________________________________________________________
City, State, Zip: ____________________________________________________________________________
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Please forward your response to:
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LOOK FOR THE NEXT ISSUE OF THE SUFFOLK CHAPTER NEWSLETTER IN SEPTEMBER